

Company Presentation

December 2011

- S&T is an end-to-end IT-services company with 1,400 employees
- S&T offers IT consulting, integration and outsourcing
- S&T has a strong footprint in Eastern Europe
- S&T has offerings for governments, financial services, utilities, retail, telco, manufacturing and healthcare

- 1993** Establishment of S&T Slovakia, S&T Bulgaria
- 1994** Establishment of S&T Romania
- 1996** Establishment of S&T Yugoslavia
- 1998** Shares floated on the EASDAQ stock market (now NASDAQ Europe)
- 1999** Establishment of S&T Hungary
- 2000** Acquisition of Largo Systems in Poland
- 2001** Acquisition of Neos Computer and its 100% owned subsidiary GCC Services in the Czech Republic
- 2003** Acquisition of Fujitsu Services
Switch to being listed on the Vienna Stock Exchange (from 11 April, 2003)
- 2005** Takeover of T-Systems DSS and Computacenter in Austria
- 2011** **Quanmax AG and grosso holding GmbH are new majority shareholders
new management and supervisory board**

Hannes
Niederhauser
CEO



Peter Sturz
COO

Leopold Heidegger
CFO



Peter Trawnicek
COO

Chairman of the Supervisory Board
Dr. Erhard Grossnigg

Focus on CEE



Subsidiaries

Czech Republic

Branch Offices:

Prague, Brno, Ceske, Budejovice, Ostrava, Liberec, Mladá, Boleslav, Pardubice, Olomouc, Plzen

Employees:

224

Slovakia

Branch Offices:

Bratislava, Zilina, Banska-Bystrica, Kosice

Employees:

129

Austria

Branch Offices:

Wien, Graz, Linz, Salzburg, Innsbruck

Employees:

166

Hungary

Branch Offices:

Budaörs

Employees:

129

Poland

Branch Offices:

Krakow, Warschau, Bialystok, Bydoszcz, Gdansk, Katowice, Lodz, Lublin, Poznan, Rzeszow, Szczecin, Wroclaw

Employees:

186

Romania

Branch Offices:

Bukarest

Employees:

139

Bulgaria

Branch Offices:

Sofia, Plovdiv, Varna, Bourgas

Employees:

34

Subsidiaries

Slovenia

Branch Offices:

Ljubljana, Celje, Koper, Maribor

Employees:

202

Bosnia-Herzegovina

Branch Offices:

Sarajevo, Banja Luka

Employees:

5

Croatia

Branch Offices:

Zagreb, Split,
Rijeka, Osijek

Employees:

139

Montenegro

Branch Offices:

Podgorica

Employees:

7

Albania

Branch Offices:

Tirana

Employees:

9

Macedonia

Branch Offices:

Skopje

Employees:

37





■ IT Consulting Services

- IT Strategy, Organization and Processes
- Information Security Consulting
- IT Architecture Consulting

■ Business Process Reengineering

- Company Process Evaluation and Design

■ IT Infrastructure Services

- Server Solutions
- Storage Solutions
- Network & Communications Solutions
- Security Solutions
- Infrastructure Management Software

■ Value Add IT Procurement

- Infrastructure & Supplies Management
- License Management
- Logistics Warehouse Configuration

■ Industry Specific Services

- Core Process Implementation
- ERP, CRM, PLM, SCM, ...

■ Software Engineering

- Software development and adaption

■ Data Center Services

■ Workplace Management

■ Cloud Services

- Infrastructure as a service
- Platform as a service
- Software as a service

■ Corporate Business Services

- Support Process Implementation with focus on FI, CO, HR, BI, DM, ECM, Portals

■ SAP Managed Services

- Hosting and maintenance of SAP based software solutions

Strategic Partners

Microsoft[®]



IBM[®]



INFOR

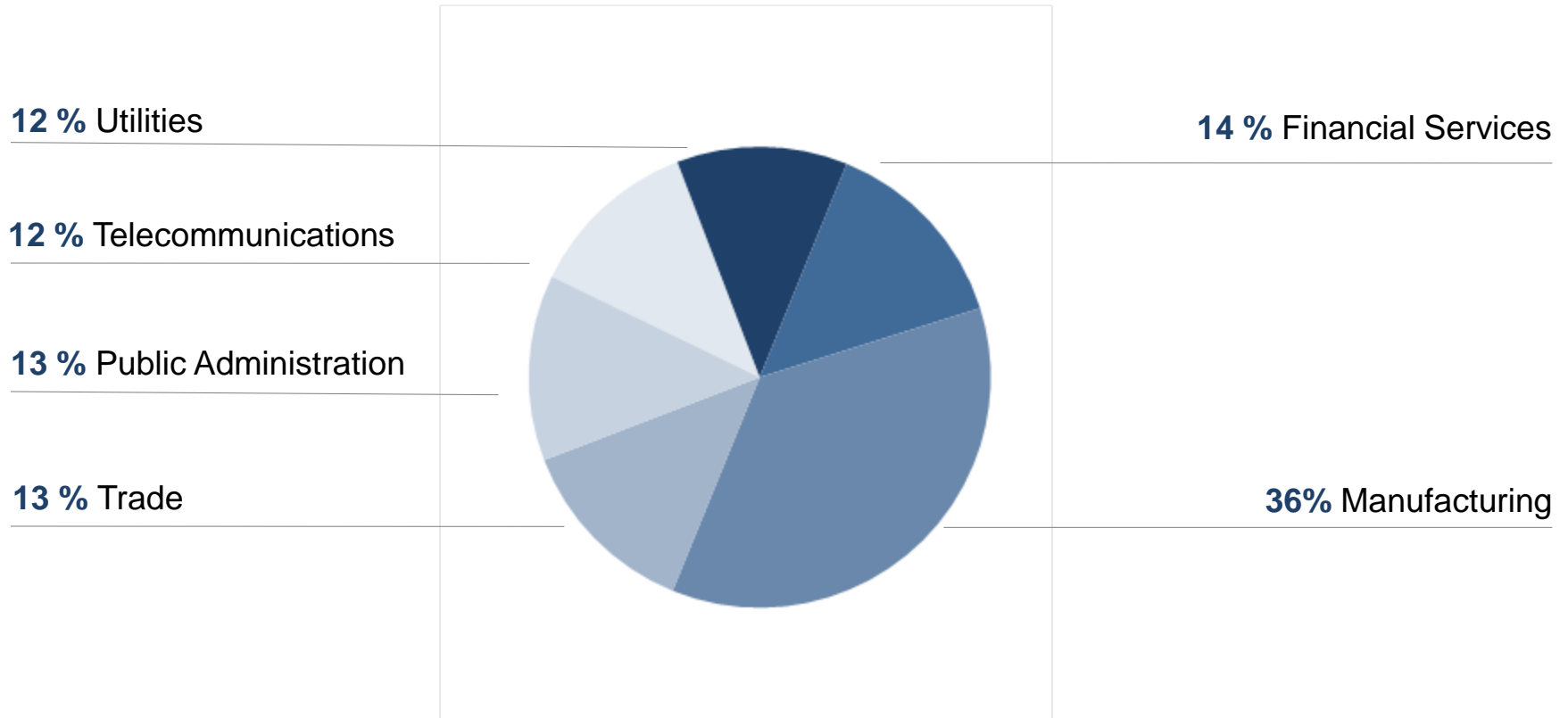
SAP[®]

EMC²
where information lives

ORACLE[®]

Sales per Industry 2010

(in %)



- Employees 12/2012: 1.401
- Sales 2010: EUR 351 m
- Equity 12/2011: ca. EUR 26 m
- Target 2012: Sales EUR 220 m., Net result EUR 2 m

Manufacturing

AMAG, AT
Andritz AG, AT
ArcelorMittal Kriviy
Rig, UA
Barum Continental, CZ
Belinka, SI
British American
Tobacco, UA
Coca Cola HBC, BG
Dijamant Metalac, RS
Elster, SK
Embraco Slovakia, SK
Heineken Slovakia, SK
Holcim Bulgaria, BG
Holcim, RO
Holcim Slovakia, SK
Intel, RU

Invest Trade, HU
KasperskyLab, RU
Kolektor, SI
Kronopol (Swiss Krono
Group), PL
LURA, HR
Makstil, MK
Mittal Steel Zenica, BA
Moldova Steel
Works, MD
Nkt Cables, CZ
Nowaco, CZ
PCO, PL
Pregis, CZ
Sojaprotein, RS
Strabag, CZ
Vidima Ideal, BG
Voestalpine, AT

Financial Services

Alfa-Bank, RU
Alpha Bank, RS
Baltiyskiy Bank, RU
Bank –BCR, RO
Banka Celje, SI
Center-Invest Bank, RU
Ceska Sporitelna
(Erste Bank), CZ
Credins Bank, AL
CSOB, CZ
Deutsche Bank, RU
Erste Bank Group, AT
First Investment Bank, AL
Generali Pojistovna, CZ
HVB, BA
ING Bank
Slaski S.A., PL
ING Pojistovna, CZ
Komerčni Banka, CZ
MICEX, RU
Moldinconbank, MD
National Bank, MK
National Bank of Greece
National Commercial
Bank of Albania, AL

Oshchadbank, UA
Österr. Nationalbank, AT
Postal Saving Bank, RS
Procredit Bank, AL
PSHM-Opportunity
Albania
Raiffeisen Bank Aval, UA
Raiffeisen Bank, AL
Raiffeisen Bank, RU
Raiffeisen Bulgaria, BG
Renaissance Capital, RU
Romanian Comercial
Rosbank, RU
Russian Standard
Bank, RU
Slovenska Sporitelna
(Erste Bank), SK
Tirana Bank, AL
UniCredit Bank, SRB
UniCredit Leasing, CZ
UniCredit Bank, RU
Union Bank of Albania
Victoriabank, MD
VTB Bank, RU

Telecommunications

Astelit, UA
2K Group
Abissnet Sha., AL
Albanian Mobile
Communication
Albania Online
Albanian Post
Beeline (VimpelCom), RU
BH Telecom, BA
BTC, BG
CenterTelecom, RU
Eagle Mobile, AL
EniseyTelecom, RU
Kyivstar, UA
Makedonskii
Telekomunikacii, MK
Megafon, RU
Mobiltel AD, BG
Mobiltel, SI
Moldcell, MD
Motorola, BG
MTS, RU
Orange Moldova, MD
Orange Slovakia, SK
Orange Telecom, RU
Pannon GSM, HU
ProMonte, ME

Serbian Telecom, RS
SerbianBroad Band, RS
Slovak Telecom, SK
Telefonica O2 CZ, CZ
Telekom Austria AG, AT
Telekom Slovenije, SI
Telenor, RS
T-Mobile, HR, CZ, SK
Ukrtelecom, UA
VIPNet, HR
VIPNet, RS
Vivatel, BG
Vodafone, AL
Vodafone, CZ

Utilities & Energy Suppliers

AlstomPower, PL
CEPS, CZ
East Slovakian
Waterworks, SK
E.ON Bulgaria, BG
Electric Power, RS
Elektrani Mak., MK
Energie AG OÖ, AT
Lukoil Serbia, RS
Lukoil Ukraine, UA
OMD, PL
OMV, AT, RS
OST-Power
Corporation, AL
Prazska energ., CZ
Progas (Progas
Germany), SK
Romgaz, RO
RWE Transgas, CZ
Siberian Coal
Energy Company
(SUEK), RU
SE, SK (Enel Italy)
Slovnaft, SK
SSE, SK (EDF France)

Transelectrica, RO
Transpetrol, SK
UkrGazDobycha, UA

Public Administration

American Embassy, AL
Boarder Guard, PL
Czech Post, CZ
Eurasian Patent
Organization, RU
Magyar Post, HU
Ministry of Agriculture, AL
Ministry of Agricult., CZ
Ministry of Economy
and Finance, RO
Ministry of Education, AL
Ministry of Education, SK
Ministry of Environment, PL
Ministry of Finance, MD
Ministry of Finance, PL
Ministry of Health, BG
Ministry of Information
Development, MD
Ministry of Integration, AL
Ministry of Interior, CZ
Ministry of internal
affairs, AL
Ministry of Local
Development, CZ
Ministry of Science, RS

Ministry of Public Works
Transport &
Telecommunication, AL
Ministry of Social Affairs
World Bank Project SSDP
ORF, AT
Polish Police, PL
Post Slovenia, SI
Prime Ministry GOVNET
Project UNDP, AL
PTT Communications
Srbija, RS
Serbian Government
Slovak Academy of
Science, SK
Slovenian Army, SI
Slovenian Railways
State Fund of
Agriculture, BG
WKÖ, AT

Trade and Retail

A&D Pharma, RO
Auchan, PL
Banana-Mama, RU
bauMax, AT
Danone, RU
DHL, RU
Direct Trade, RS
DM Drogerie, AT
Gintash Alb, AL
Hornbach, CZ
LandesLeasing
sh.p.k, AL
Megatech TEQE
Group, AL
METRO Cash&Carry, SK
Metro, HR
M.video, RU
OBI, CZ
OBI, PL
Pfeiffer, AT
Pharmacy net 36,6, RU

Sportmaster, RU
Zielpunkt, AT

Aerospace and Defense Industries

Airport Anapa, RU

Airport Prague, CZ

Airport Vnukovo, RU

Army of Serbia, RS

LETISKO Zilina

(Airport Zilina), SK

Lufthansa, AL

Ministry of

Defense, CZ

Ministry of

Defense, MK

Ministry of Defense, SK